

# healthcarewebsummit

events from **mcol** 

## Webinar: Bundled payments and Post-Acute Care

– a HealthcareWebSummit Event, 1PM Eastern, Wednesday, April 13, 2017

**Deloitte research: Strategies to drive health care value  
Bundled Payments and Post-Acute Care**

 **Thursday, April 13th, 2017**  
1:00 - 2:00 p.m. Eastern (10:00 a.m. to 11:00 a.m. Pacific)

**Register for \$195**  
Call 209.577.4888  
or [click to register](#)

[REGISTER NOW >](#)

- Overview of market drivers related to bundled payments and post-acute care
- Deloitte research on strategies by leading organizations in both areas

▶ Trends in value-based care and opportunities through bundled payment models and post-acute care

▶ Potential approaches, challenges and keys to success

▶ Implications and strategies for health care organizations to drive value

<p>Faculty: Christine Chang, MPH Research Manager Deloitte Center for Health Solutions</p>		<p>Faculty: Wendy Gerhardt Dorfman, MA Senior Manager Deloitte Center for Health Solutions</p>	
--	---	--	---

## Registration

 **Deloitte research: Strategies to drive health care value  
Bundled Payments and Post-Acute Care**  
Thursday - 4/13/17 - 1pm Eastern

[LEARN MORE >](#)

**Individual Registration Fee: \$195.** Post-Event Materials: \$45 for attendees; \$260 for non-attendees after the event.

[REGISTER NOW >](#)

[Corporate Site licensing](#) also available (see inside for details) **Use the form on the back page to fax or mail your registration** or call 209.577.4888

**Online:** To register or get detailed information on the web, go to:

<http://www.healthwebsummit.com/deloitte041317.htm>

# healthcarewebsummit

events from **mcol** 

---

## Overview

---

Today's health care executive is considering many strategies to drive value. How can bundled payments and post-acute care fit into an organization's future plans?

Alternative payment models (APMs) are on the rise as health care organizations begin to implement MACRA and look for opportunities to improve care while reducing costs. Bundled payments may be an option for organizations just beginning to test the waters of APMs. Why are organizations investing in bundled payment programs and how does it fit into organizations' APM strategy? What are major challenges and keys to success?

Related to bundled payments, post-acute care may not have always been at the top of the strategic agenda for many health care organizations. Often times, when patients were discharged from hospitals, it was a "good bye and good luck," and there was no skin in the game to avoid readmissions or focus on post-discharge costs and outcomes. Value-based care is changing all of that, making health care organizations responsible and financially accountable for patients, even after they've been discharged. The question is shifting from whether to work with post-acute care organizations to how. What post-acute strategies are in place, and what's working?

Please join us Thursday, April 13th, 2017 at 1 PM Eastern as Deloitte's Christine Chang and Wendy Gerhardt Dorfman explain Deloitte's insights and research findings in the HealthcareWebSummit event: *Deloitte Research: Strategies to drive health care value: Bundled payments and post-acute care.*

---

## Learning Objectives

---

After attending this webinar, attendees will be able to:

1. Learn results from the Deloitte Center for Health Solutions' primary research on bundled payments and post-acute care.
2. Understand cost and quality opportunities and approaches.
3. Explore lessons-learned and insights from hospital/ health system, health plan, post-acute care, conveners, and professional association executives.
4. Plus engage in interactive learning through online question submission, attendee feedback and opportunity for follow up questions, and networking with attendees, faculty and other professionals through dedicated LinkedIn group.

---

## Who Should Attend

---

### Interested attendees would include:

- C-Suite Executives
- Healthcare Innovation, Transformation and Reform Executives
- Medical Directors
- Policy Executives and Staff
- Planning and Strategic Executives and Staff
- Analytics and Business Intelligence Executives and Staff
- Population Health Executives
- Provider Network Executives
- Other Interested Parties

### Attendees would represent organizations including:

- Hospitals and Health Systems
- Health Plans
- Medical Groups
- Accountable Care Organizations
- Provider Networks
- Other Healthcare Providers
- Government
- Solutions Providers
- Associations, Institutes and Research Organizations
- Media
- Other Interested Organizations

---

## Faculty

---



Christine Chang is a research manager for the Deloitte Center for Health Solutions, Deloitte Services LP. She conducts primary and secondary research and analysis on emerging trends, challenges, and opportunities for stakeholders within the health care system. Her research areas include health care information technology, innovation, and health care reform.

Christine holds a MPH in Health Policy and Management from Columbia University's Mailman School of Public Health and an AB in Ecology and Evolutionary Biology from Princeton University.

**Christine Chang, MPH**  
Research Manager  
Deloitte Center for Health  
Solutions

---



**Wendy Gerhardt  
Dorfman, MA**

Senior Manager  
Deloitte Center for Health  
Solutions

Wendy Gerhardt Dorfman is a senior manager with the Deloitte Center for Health Solutions, Deloitte Services LP. She is responsible for conducting research at the Center to inform health care system stakeholders about emerging trends, challenges, and opportunities.

Covering a wide range of research on hospital, health system, and physician topics the past five years, her recent research focus is on hospital consolidation, value-based care, and physician alignment. Prior to joining Deloitte, she held multiple roles of increasing responsibility for nearly ten years in strategy and planning for a health system and research for health care industry information solutions.

Wendy holds a Bachelor of Business Administration degree from the University of Michigan and a Master of Arts degree in health policy from Northwestern University.

---

## Corporate Pricing, Terms and Conditions

### Individual vs. Corporate Site License Pricing

- Individual registrations cover a single phone line.
- Multiple persons may listen via speaker phone for the individual registration fee.
- Each individual receives a unique dial-in ID that is not re-useable.
- Corporate pricing is available when registrations are desired for more than one phone line.

### Corporate Site License Attendee Registrations

- Organizations individually register all participants for web access and e-mail delivery unless arranged otherwise with MCOL, but corporate pricing will apply based on the number of employees registered

### Eligibility

- Corporate pricing is only available to single organizations, or parent organizations and their affiliates.
- Professional Associations or other groups of separate organizations may not combine for corporate pricing.

### Pricing Schedule

**Events Priced at \$195 Individually:** Site License pricing for one of any \$195 individual events is based upon the number of covered phone lines, according to the following table

#### Price Schedule

Covered Phone Lines /Logins	Total Price
Under 10	\$870.00
10-29	\$2,005.00
30-74	\$4,425.00
75-174	\$9,230.00
175-249	\$12,525.00
250+	Call for quote

Equivalent Price per employee and total savings compared to individual \$195.00 price\*:

Covered Phone Lines /Logins	Price per Line	Total Savings
Under 10	\$174.00	\$605.00
10-29	\$100.25	\$3,895.00
30-74	\$88.50	\$10,325.00
75-174	\$73.84	\$27,645.00
175-249	\$59.64	\$49,425.00

\* based upon the midpoint of employees in each range